Engineered with brilliance since 1917, Biltmore has created a 100 year old legacy handcrafting the most beautiful hats ever made. High standards of production and masterful design have been our signature on every Biltmore hat since 1917. That is why every other maker compares their hats to the company that sets the standard—Biltmore.

The perfect silhouettes and rich feel of Biltmore hats are a result of master hatters applying their years of expertise, passion, and artistry to their work—each hat is crafted to the highest standards of quality. Our heritage begins with the world’s foremost hat makers using the best materials, and ends with the perfect blend of shape, color, and elegance.
NEW

Style: BF5647HGLR21 | HIGHLINER
Pinch Front Fur Felt Fedora with 2 1/8" Brim | Stitched Grosgrain Band, Wing Tip Bow and Feather
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also available not in stock : Black

Style: BF5633CHIC21 | CHICAGO
Center Crease Fur Felt Fedora with 2 1/8" Brim | Grosgrain Band, Wing Tip Bow and Feather
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1

Eleganza Finish
Short fur brushed and polished for the ultimate silky feel

ALL STYLES SHOWN ARE IN STOCK

www.biltmorehats.com 3
BLACK

Style: BF5747NY15 | NEW YORK
Pinch Front Fur Felt Trilby with 1 5/8" Brim | Grosgrain Band, Wing Tip Bow and Feather
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also Available Not in Stock: Navy, Coffee

COGNAC

Style: BF5551LA14 | L.A.
Diamond Crown Fur Felt Trilby with 1 1/2" Brim | Grosgrain Band, Wing Tip Bow and Feather
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also Available Not in Stock: Black

MOCHA

Style: BF554BARTN22 | ARTISAN
Bubble Pinch Front Fur Felt Fedora with 2 1/4" Brim | Embossed Band, Bow
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also Available Not in Stock: Black

Rosellini Finish
Extra smooth fur with a soft supple feel

ALL STYLES SHOWN ARE IN STOCK

2019 FALL & WINTER CATALOG
www.biltmorehats.com
Style: BF5547DETR22 | DETROIT
Pinch Front Fur Felt Fedora with 2 1/4" Brim | Grosgrain Band, Wing Tip Bow and Feather
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also Available Not in Stock: White

NEW
Style: BF5540GATS22 | GATSBY
Teardrop Fur Felt Fedora with 2 1/4" Brim | Grosgrain Band with Hemp Braid Overlay, Half Single Bow
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1

Rosellini Finish
Extra smooth fur with a soft supple feel

ALL STYLES SHOWN ARE IN STOCK
Style: BF4947DECC20 | DECO
Pinch Front Fur Felt Fedora with 2” Brim | Embroidered Band, Half Single Bow
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1

New

Style: BF4940VICR24 | VICEROY
Teardrop Fur Felt Fedora with 2 1/2” Brim | Foiled Grosgrain Band, Bow
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also Available Not In Stock Walnut

Style: BF4947HENX22 | HENDRIX
Pinch Front Fur Felt Fedora with 2 1/4” Brim | Grosgrain Band, Wind Cord
Walnut | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also Available Not In Stock Black

Smooth Finish
Polished and sanded for a smooth feel

All Styles Shown Are In Stock
Style: BF4947FLRE21 | FLORENCE
Pinch Front Fur Felt Fedora with 2 1/8" Brim | Grosgrain Band, Double Bow and Feather
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also Available Not in Stock: Walnut, Dark Steel, Navy

Style: BF4953ORLS17 | ORLEANS
Fur Felt Porkpie with 1 7/8" Brim | Grosgrain Band, Wing Tip Bow and Feather
Black | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1

Style: BF4940NAPS21 | NAPLES
Teardrop Fur Felt Fedora with 2 1/8" Brim | Grosgrain Band, Bow and Feather
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1

Smooth Finish
Polished and sanded for a smooth feel

ALL STYLES SHOWN ARE IN STOCK
All styles shown are in stock.
Crushable

Our crushable hats are perfect for the outdoors. They are water resistant and lightweight, making it ideal for any weather. As the name suggests, these hats can be easily packed and take with you on your next adventure.

**QUICK STOCK - 10 DAY DELIVERY**

**Style: BF2146DISC31 | DISCOVERY**
Bubble Pinch Front Crushable Wool Felt Crossover with Downturn 3 1/8" Brim | Leather Band
Sold by Color | Sold by Size S-XL | Dri-Lex® Sweatband
Minimum 1

**Style: BF2146TERR31 | TERRA**
Bubble Pinch Front Crushable Wool Felt Crossover with Downturn 3 1/8" Brim | Leather Band
Sold by Color | Sold by Size S-XL | Dri-Lex® Sweatband
Minimum 1

**Style: BF2145WILDS31 | WILDERNESS**
Teardrop Crushable Wool Felt Crossover with Downturn 3 1/8" Brim | Leather Band
Sold by Color | Sold by Size S-XL | Dri-Lex® Sweatband
Minimum 1
CHOCOLATE (DISTRESS)

Style: BFNN50FOLK32 | FOLK
Teardrop Wool Felt Western with 3 1/4" Brim | Grosgrain Band with Leather Overlay | Chocolate | Sold by Size S-XL | Suede Sweatband
Minimum 1
*Distressed Look, Single Packed. Colors May Vary in Similar Shades

NEW

NEW

NEW

NEW

BLACK (DISTRESS)

Style: BFNKBLOHE34 | BOHEMIAN
Wool Felt Bolero with 3 1/2" Brim | Grosgrain Band with Leather Overlay | Black | Sold by Size S-XL | Suede Sweatband
Minimum 1
*Distressed Look, Single Packed. Colors May Vary in Similar Shades

NEW

NEW

NEW

NEW

FAWN (DISTRESS)

Style: BF1240SLIK30 | SLICKER
Teardrop Wool Felt Fedora with 3" Brim | Grosgrain Band with Leather Overlay, Wing Tip Bow | Fawn | Sold by Size S-XL | Suede Sweatband
Minimum 1
*Distressed Look, Single Packed. Colors May Vary in Similar Shades

NEW

NEW

NEW

NEW

PLATINUM (DISTRESS)

Style: BFPNP1NATI32 | NATIVE
Wool Felt Teardrop with Curled 3 1/4" Brim | Beaded Band, Tails | Platinum | Sold by Size S-XL | Suede Sweatband
Minimum 1
*Distressed Look, Single Packed. Colors May Vary in Similar Shades

NEW

NEW

NEW

NEW

IVORY (DISTRESS)

Style: BFNY98IVYL34 | IVY LEAGUE
Wool Felt Teardrop with Flat 3 1/2" Brim | Leather Band | Ivory | Sold by Size S-XL | Suede Sweatband
Minimum 1
*Distressed Look, Single Packed. Colors May Vary in Similar Shades

NEW

NEW

NEW

NEW

FAWN (DISTRESS)

Style: BF1240SLIK30 | SLICKER
Teardrop Wool Felt Fedora with 3" Brim | Grosgrain Band with Leather Overlay, Wing Tip Bow | Fawn | Sold by Size S-XL | Suede Sweatband
Minimum 1
*Distressed Look, Single Packed. Colors May Vary in Similar Shades

NEW

NEW

NEW

NEW

PLATINUM (DISTRESS)

Style: BFPNP1NATI32 | NATIVE
Wool Felt Teardrop with Curled 3 1/4" Brim | Beaded Band, Tails | Platinum | Sold by Size S-XL | Suede Sweatband
Minimum 1
*Distressed Look, Single Packed. Colors May Vary in Similar Shades

NEW

NEW

NEW

NEW

IVORY (DISTRESS)

Style: BFNY98IVYL34 | IVY LEAGUE
Wool Felt Teardrop with Flat 3 1/2" Brim | Leather Band | Ivory | Sold by Size S-XL | Suede Sweatband
Minimum 1
*Distressed Look, Single Packed. Colors May Vary in Similar Shades

NEW

NEW

NEW

NEW

VINTAGE COUTURE
2019 FALL & WINTER CATALOG

Smooth Finish
Polished and sanded for a smooth feel

ALL STYLES SHOWN ARE IN STOCK

www.biltmorehats.com | 10
Merino Suede Finish
Our exclusive suede felt process is applied to the finest
Merino Wool-creating a fur feel at a wool price

Premium Wool
Extra fine wool with a great touch & fantastic value!

ALL STYLES SHOWN ARE IN STOCK
GOVERNOR

2019 FALL & WINTER CATALOG

Merino Suede Finish
Our exclusive suede felt process is applied to the finest Merino Wool-creating a fur feel at a wool price

ALL STYLES SHOWN ARE IN STOCK

Style: BF2690AVIA22 | AVIATOR
Teardrop Merino Wool Felt Fedora with 2 1/4" Brim | Grosgrain Band, Bow and Feather
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also Available Not in Stock: Black

Style: BF2640WEND21 | WESTEND
Teardrop Merino Wool Felt Fedora with 2 1/8" Brim | Stitched Grosgrain Band, Bow and Feather
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also Available Not in Stock: Navy

Style: BF2690TRVL26 | TRAVELER
Short Teardrop Merino Wool Felt Fedora with 2 3/4" Brim | Feather
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1
Also Available Not in Stock: Black

Our exclusive suede felt process is applied to the finest Merino Wool-creating a fur feel at a wool price

2019 FALL & WINTER CATALOG

www.biltmorehats.com
Style: BF2147Malc21 | MALCOLM
Pinch Front Merino Wool Felt Fedora with 2 1/8" Brim | Grosgrain Band, Double Bow
Sold by Color | Sold by Size S-XL
Minimum 1
Also Available Not in Stock: Bordeaux, Belly, Pacific Blue

*Premium Wool

Style: BF2647UPTO20 | UPTOWN
Pinch Front Merino Wool Felt Fedora with 2" Brim | Grosgrain Band with Ribbon Overlay
Sold by Color | Sold by Size 6 3/4 - 7 5/8 | Leather Sweatband
Minimum 1

*Merino Suede

GOVERNOR
2019 FALL & WINTER CATALOG

Merino Suede Finish
Our exclusive suede felt process is applied to the finest Merino Wool-creating a fur feel at a wool price

Premium Wool
Extra fine wool with a great touch & fantastic value!

ALL STYLES SHOWN ARE IN STOCK
Founded over 100 years ago, Biltmore continues to handcraft the finest quality of hats. Carrying on the tradition of craftsmanship, the brand presents “1917 by Biltmore.” It is a collection designed with a classic touch of history for the new generation.
Style: BF2647BELA21 | BELASCO
Pinch Front Merino Wool Felt Fedora with 2 1/8” Brim | Grosgrain Band, Half Single Bow
Sold by Color | Sold by Size M-XL | Dri-Lex® Sweatband
Minimum 3

Style: BF2640MAJS22 | MAJESTIC
Teardrop Merino Wool Felt Fedora with 2 1/4” Brim | Grosgrain Band, Half Single Bow
Sold by Color | Sold by Size M-XL | Dri-Lex® Sweatband
Minimum 3

Merino Suede Finish
Our exclusive suede felt process is applied to the finest Merino Wool-creating a fur feel at a wool price

ALL STYLES SHOWN ARE IN STOCK
ALL STYLES ARE PREPACK

1917
Designed with a classic touch of history for the new generation
2019 FALL & WINTER CATALOG

www.biltmorehats.com
Founded over 100 years ago, Biltmore continues to handcraft the finest quality of hats. Carrying on the tradition of craftsmanship, the brand presents "1917 by Biltmore." It is a collection designed with a classic touch of history for the new generation.
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Custom Hats
Custom hats may require a higher degree of complexity and skill to create. You may choose to customize brims, crowns, linings, special dye bodies, and exotic materials. Minimum order is 6 dozen per style. Direct orders may be placed with customer service in Texas at 1-800-325-HATS. Special orders may be placed in Canada at 800-265-8382.

Semi-Custom Hats
Semi-Custom hats incorporate customer-preferred details. These unique hats take our masterful artisans 8-12 weeks to create an original style from existing high-quality parts. Order 12 or more and avoid the $15.00 surcharge per hat.

Line Items
Non-stock hats take 6-8 weeks of meticulous care to produce hats to your exacting specifications. They are available as pictured in the catalog, and may be ordered in any quantity. However, orders of fewer than 3 hats will incur a nominal surcharge of $15.00 per hat.

Line Items
Non-stock hats take 6-8 weeks of meticulous care to produce hats to your exacting specifications. They are available as pictured in the catalog, and may be ordered in any quantity. However, orders of fewer than 3 hats will incur a nominal surcharge of $15.00 per hat.

Victor Cornejo
Brand Manager, is available to provide expert personal assistance. See page 19 (or back cover) for full contact information.
SALES REPRESENTATIVES

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Scott Starnes, Executive VP, Sales
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frank.kinney@dorfman-pacific.com

Elena Carboni
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Fax: 630-359-3522
fcva38585@gmail.com

Territory: NJ (Excluding Coastal Resort Areas), NY
Radmila Caparosa
samberkman1@comcast.net
jenngirl4@comcast.net
waldobond@comcast.net
800-886-3726 Fax: 303-233-7057
regional.office: Ph: 303-233-0215
Cell: 303-521-4794 (Sam)
Cell: 303-949-4793 (Wally)
Cell: 303-949-5442 (Jennifer)

Territory: CO, Southern ID,
Wally, Jennifer & Sam Berkman
barsamian@interisland.net
800-474-2698 Fax: 360-378-3282
wally@interisland.net

SALES REPRESENTATIVES
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Santa Monica to Tehachapi, East to I-15)
Cell: 818-613-6381
wendybachelis@gmail.com

Alan Barsamian
Territory: AK, Northern ID, MT, OR, WA
Cell: 425-985-2519 Ph: 360-378-3252
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barsamian@interisland.net

Wally, Jennifer & Sam Berkman
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Cell: 303-521-4794 (Sam)
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Radmila Caparosa
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Elena Carboni
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Frank Cavallaro
Nilo & Associates
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Fax: 630-359-3522
fcva38585@gmail.com

Territory: Southern CA (HWY 91 to Mexico Border)
Lisa De Luca
Cell: 619-973-3223
Fax: 858-259-9970
lisa.deluca@dorfman-pacific.com

Territory: Northern and Southern TX
Ron Fuller
Cell: 832-865-4452
double.t@comcast.net

Territory: West FL (Panhandle to Key West) (W of Rte. 27),
Coastal Resort Areas of DE, MD, NJ, NC, SC, VA
Cell: 305-240-2023
Fax: 800-736-7040
roncoastal@comcast.net

Territory: Central and Eastern FL from GA to Miami
Beverly Gaze
Cell: 757-545-5007
Fax: 866-523-5462
brelax1@gmail.com

Territory: El Paso County TX
Cell: 915-577-4374 Ph: 214-342-0071
Fax: 800-736-7040
johntighe.hats@gmail.com

Territory: Southern CA (Downtown Los Angeles, East San
Diego, Palm Springs, East HWY-91 to I-15), Including ST Simons, Tybee Island and Jekyll Island Coast),
NC (Excluding Coastal Resort Areas), SC (Excluding Coastal Resort Areas), TN
Cell: 678-777-5328 Fax: 770-818-5566
powsmithhat@gmail.com

Territory: Southern CA (Downtown Los Angeles, East San
Diego, Palm Springs, HWY 91 to I-15, HWY-55 North to I-10), , Mammoth Lake & Bishop CA
Jim Holly
Cell: 763-595-8982
jim@hollysales.com

Territory: Northern CA (Alameda, Contra Costa,
Monterey & San Luis Obispo Counties)
Cell: 925-998-3757 (Scott)
Cell: 925-998-4794 (Peggy)
Fax: 925-736-9699 Fax: 925-736-7620
skskenthal@gmail.com, pakenhat@gmail.com

Territory: Central & Northern CA (Tehachapi/Bakersfield North), Northern NV, Southern OR
Cell: 916-612-9313 Ph: 916-784-9313
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gary.zeledon@gmail.com

Scott Lester
Territory: DC, DE, MD, PA, VA, WV
(Excluding Coastal Resort Areas)
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scottdphats@gmail.com

Territory: KS, MO, NE
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Cell: 918-253-3888
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